# Global and China Lactic Acid and Derivative Industry Report, 2014-2016

Oct. 2014



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#### STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

#### **REPORT OBJECTIVES**

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- To help company to succeed in a competitive market, and

#### **METHODOLOGY**

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

#### **INFORMATION SOURCES**

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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### Abstract

Global lactic acid consumption has been growing steadily and rapidly since 2008, and the market capacity has arrived at 800,000 tons in 2013. The United States is still the largest consumer market in the world, accounting for 31% of total lactic acid consumption in 2013; China surpassed Western Europe to become the second largest lactic acid market, with growth in consumption primarily benefiting from increasing demand in the food and beverage processing industry as well as robust export demand.

PURAC, Cargill and Henan Jindan Lactic Acid Technology Co., Ltd. as the world's top three lactic acid manufacturers boasted a combined capacity of 505,000 tons in 2013. Cargill mainly supplies lactic acid products to its subsidiary - NatureWorks for production of polylactic acid.

Polylactic acid is one of the most potential applications of lactic acid. Since the smooth realization of industrial production in the 1990s, polylactic acid has seen incremental application in biomedicinel, automotive, electronics and other fields, accompanied by intensified development efforts in various countries. Currently, leading polylactic acid manufacturers are concentrated in the United States, the Netherlands, Germany and other developed countries.

#### Capacity of Major Global PLA Manufacturers, 2013

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In 2013, global polylactic acid capacity hovered around 320,000 tons, of which 90% came from six major manufacturers. Natureworks as the largest one had an annual capacity of 150,000 tons and market share of 45.2%.

Polylactic acid industry started relatively late in China, seeing gradual transition from laboratory to pilot industrial-production units only after 1990s. In 2014 China's polylactic acid capacity was approximately 13,700 tons, increasing by 4,800 tons over 2008. Most of the existing polylactic acid devices in China have small-scale production; the industry leader – Zhejiang Hisun Biomaterials Co., Ltd has an annual capacity of 10,000 tons, while others such as Henan Piaoan Group Co., Ltd. and Nantong Jiuding Biological Engineering Co., Ltd. have never exceeded 1,000 tons.

Global and China Lactic Acid and Derivative Industry Report, 2014-2016 highlights the followings:

Competition pattern, market supply and demand, development prospect, etc. of global lactic acid and derivative industry;

Market supply and demand, competition pattern, development prospect, PLA application prospect of China lactic acid and derivative industry;

Import and export of Chinese lactic acid and derivatives including polylactic acid, lactic acid, lactate salt and lactic ester;
Production, operation, lactic acid and derivative business, etc. of four companies worldwide (PURAC, GALACTIC, ADM and Cargill)
Operation, lactic acid and derivative business, etc. of 15 domestic companies (Hisun Biomaterials, COFCO Biochemical & GALACTIC, Jindan Lactic Acid, Sanjiang Space Good Biotech)

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